



Yavor Velchev

EXPERTISE

Insurance, Legal, Claims

Shipping, Ports & Terminals

International Trade

PROFESSIONAL SUMMARY

20 years in Marine Insurance and Law

HISTORY

Shippossible Ltd. - Founder 2016 - to date
www.shippossible.com

MARSH JLT BELGIBO (EXMAR & CMB SHIPPING GROUPS) 2005 - 2015
Senior Claims & Legal Counsel

BENELUX & JUSTUS GROUP BV HOLLAND 2004 - 2005
Claims and legal counsel in contractual disputes and debt recoveries

CAP GEMINI ERNST & YOUNG BELGIUM 2003
Consulting, research and advising on European Commission Projects

PARLIAMENT OF BULGARIA 2002
Comparative legal research of EU law and harmonisation of legal systems.

REGIONAL COURT OF BURGAS, BULGARIA 2001
Assisting in drafting decisions in the Inquest, Prosecution departments.

EXPERTISE

INSURANCE

My expertise spans over traditional insurances such as H&M, LOH, P&I, FD&D, Cargo, Charterers' Liability, Managers' Liability, etc. and "bolt-on" insurances such as War & Terrorism, Kidnap & Ransom, Strike, Ship Owners Liability, Comprehensive General Liability, Average Disbursement Insurance, Mortgagee Additional Perils, Directors and Officers, Credit & Political Risk, Business Interruption.

LEGAL

I advise clients in a variety of contractual, tortious and cross-jurisdictional matters. I coordinate external legal work in Court Proceedings, Alternative Dispute Resolution (ADR), LMMA and ICC Arbitration, Mediation, Enforcement of Awards and negotiate Amicable Settlements.

LANGUAGES

English

Dutch

Spanish

Portuguese-Brazilian

Russian

Bulgarian

SHIPPING

My practice encompasses issues in the fields of Seaports, Warehouses, ISPS, Gas, Oil, Container and Bulk Carriers, Bills of Lading, Contracts of Affreightment (COAs), Piracy and Armed Guards, Collisions and Pollution, Agency Fraud, Salvage, Trade of Vessels and Cargoes, General Average, Ship Arrest, Credit risk assessment, Business intelligence, etc.

CLAIMS

Insurance policy screening, formulation and adjustment, presentation and defence, coordination of surveyors, loss adjusters, solicitors, barristers, etc, negotiation with underwriters, drafting of indemnities, securities and settlement agreements, collection of proceeds, post - settlement advice, case reporting, loss record audit, reserve adjustments, etc.

CONTRACTS

Drafting agreements for Offshore Construction & Conversion, LNG FSO, FPSO & FSRU, Towage & Tugs, Supply Vessels, Accommodation Barges, Port Terms & Conditions, Trading of Commodities, Freight Forwarding & Logistics, Terminals & Warehousing, Handling & Storage, Global Services and Specific Performance, Management.

RISK MANAGEMENT

All-purpose advisory work in areas such as Dangerous, Liquefiable and Perishable Cargoes, Trading Sanctions, Natural Disasters, etc.

QUALIFICATIONS

- MiFID FSMA Accredited – 2015
- Holman Fenwick Willan LLP London - Secondment – 2012
- Mediation panelled by Richard Lord QC – Observer - London 2012
- CMB NV Legal Belgium - Secondment - 2010
- Lloyd's Maritime Academy London Certificate in Maritime Law 2008

CONFERENCE SPEAKER

- MedCruise 63rd General Assembly 2023 - Panelist
- CESMA Annual Conference 2023 – Lecturer - Varna, Bulgaria
- INTERLEGAL General Average Conference 2023 – Odessa, Ukraine
- R.I.B Annual Conference 2021 – Speaker - Genova, Italy
- International Marine Forum Burgas 21/22 (Partner & Co-Organiser)
- Sanctions in Modern Shipping 2019 - Speaker - Odessa, Ukraine
- Arctic Sailings & Autonomous Ships 2019 - Antwerp, Belgium
- Marine Insurance 2018 - Chamber Of Commerce - Burgas, Bulgaria
- Marine Insurance 2013 - University Lecturer - ITMMA Antwerp
- Ship Collisions - Odessa 2012 - Anglo Eastern Conference
- Forecasting Today's Shipping Economics - B2B Magazine

MEMBERSHIPS & AFFILIATIONS

- BULSAR Member
- Association of Sea Masters - Legal Counsel
- Belgian Maritime Law Association
-
- Forwarder Law - Canada
- Young Maritime Lawyers Association - YMLA
- Dutch Maritime and Transport Law Association – NVZV

ACADEMIC BACKGROUND

2016	Multimodal Transport Management CVO – LBC Antwerp, Belgium
2004 – 2005	Master of Sciences (M.Sc.) in Transport and Maritime Management Institute of Transport and Marine Management (ITMMA), Antwerp, Belgium <i>Winner of the Flemish Government Scholarship</i>
2003 – 2004	International and European Legal Studies - IELSP University of Antwerp, Belgium, Law Faculty
1996 – 2003	Master of Laws University of National and World Economics, Sofia, Bulgaria
1990 - 1996	English Language and Literature English Language School - Burgas, Bulgaria

PERSONAL DETAILS

+359 884 12 08 65
+32 485 16 24 43

yavor.velchev@shippossible.com

Linked in (ctrl + click)

NATIONALITY

Bulgarian
Belgian